

How to Make \$40,000/year as a first year consultant!

How

Result

Wholesale Production

Profit (Income)

Sell \$1000 every single week



\$4000 in Personal Retail Sales per month



\$2000 personal reorder wholesale

7-10 New Faces and call 10 current customers

\$2000 from your personal sales

New Team Members Wholesale Orders
\$7500 x 13% = **\$975.00**

30 New Face Interviews plus customer calls



2-5 New Recruits each month



With 2-5 new personal recruits (at James Area average)
\$1500 x 5 = \$7500 wholesale each month

Existing Team Members Wholesale Orders
\$2000 x 13% = **\$260.00**

Bonus of \$50 for each qualified recruit
\$ 50 x 5 = **\$250.00**

Working with 2 key people - You're the cheerleader, I'm the coach



Moving current team members up the career path



Existing team member's wholesale orders \$2000

Grand total for month
\$3,485.00

x 12months =
\$41,820.00/year